# No.34/14/2011-EO(F) Government of India Ministry of Personnel, P.G. and Pensions Department of Personnel & Training

North Block, New Delhi-1 Dated the 22nd March 2011.

#### TRAINING CIRCULAR

Subject: A Group Training Course in Financial and Technological Support for Small and Medium Enterprises Promotion (SME) to be held in Japan from 23rd May 2011 to 25th June 2011.

The undersigned is directed to state that the Japan International Cooperation Agency (JICA), under the Technical Cooperation Programme of the Government of Japan has invited applications for the above programme. The total duration of the course is from April 2011 to December 2011, out of this the core phase from 23rd May 2011 to 25th June 2011 will be held in Japan, the preliminary phase and the finalization phase will be held in the candidate's home country. The details of the programme and the application form may be drawn from Ministry of Personnel, Public Grievances and Pensions website (persmin.nic.in).

- The Program's overall goal in government ministry, local government and public agency implementing SME promotion, the capacity of making and implementing for financial and technological support for SME promotion will be improved.
- 3. The Candidate should be working in Government or public agency implementing SME promotion, having at least three years experience working for SMEs development; be able to discuss and make reports in English. English listening, speaking and reporting skills are essential for the "open discussion" centered curriculum; be in good health, both physically and mentally to undergo the above training, and not be serving in any form of military service. Preference will be given to candidates having experience in financial and technological support and be less than 40 years of age.
- 4. The course covers the cost of a round-trip air ticket between an international airport designated by the JICA and Japan, which will be borne by JICA; travel insurance from the time of arrival in Japan to departure from Japan; allowances for (accommodation, living expenses, outfit and shipping); expenses for JICA study tours and free medical care for participants who may fall ill after reaching Japan (costs related to pre-existing illness, pregnancy, or dental treatment is not included). The participants are not allowed to take any family member during the training course.
- 5. It is requested that the nomination of the suitable candidates may please be forwarded to this Department in accordance with the eligibility criteria and the terms and conditions of the JICA's Circular dated 18th March 2011. The Ministries/State Governments may sponsor the names of only Government/ Public Sector Undertaking functionaries.

Contd.../-

- The nomination details should be submitted in the JICA's prescribed proformss (A2A3 Forms) duly authenticated by the Department concerned alongwith the country report.
- The applications should reach this Department through the Administrative Ministry/State Government not later than 6th April 2011. Nominations received after the prescribed date will not be considered.

(Raakesh Mishra) Desk Officer

- The Secretary, Ministry of Micro, Small and Medium Enterprises, Udyog Bhavan, New Delhi.
- All State Governments/ Union Territories.
   [With the request to circulate it amongst the related organizations]
- 3 Director (Technical), NIC with the request to post the circular along with the JICA's circular and the enclosed application Proformas on the Department's website



Japan International Cooperation Agency (Government of Japan)

No. 19/GT-CP/2011

18th March, 2011

Dear Mr. Rakesh Mishra,

A Group Training Course in Financial and Technological Support for Small and Medium Enterprises Promotion (A) will be held in Japan from 23rd May, 2011 to 25th June, 2011 under the Technical Cooperation Programme of the Government of Japan.

We are forwarding herewith two copies of the General Information Booklet on the above offer. It is requested that the following documents of the selected candidate may please be submitted to this office by 11th April, 2011:-

- The Application Form together with the medical history questionnaire,
- (2) The desired Inception Report

Further details are available in the General Information Booklet. It may be noted that the completed Inception Report is essential for screening of applications.

It is further informed that 12 slots are available globally for the said course and it would be much appreciated if you could take further necessary action and submit the nomination(s) of suitable candidate(s) to this office by the designated date.

Your early action in the matter would be much appreciated.

With regards.

Yours sincerely,

Encl: As stated above.

Mr. Rakesh Mishra

Section Officer

Department of Personnel and Training

Ministry of Personnel, Public Grievances and Pensions

North Block

New Delhi

URL: http://www.jica.go.jp/

Hiroshi Suzuki

Senior Representative



# TRAINING AND DIALOGUE PROGRAMS

#### **GENERAL INFORMATION ON**

Financial and Technological Support for Small and Medium Enterprises Promotion(A)

集団研修「中小企業振興のための金融・技術支援(A)」 JFY 2011

<Type: Solution Creation / 類型:課題解決促進型>
NO. J11-00648/ ID. 1180995

From April 2011 to December 2011 Phases in Japan: May 23 to June 25, 2011

This information pertains to one of the Training and Dialogue Programs of the Japan International Cooperation Agency (JICA), which shall be implemented as part of the Official Development Assistance of the Government of Japan based on bilateral agreement between both Governments.

# I. Concept

#### **Background**

With due recognition that SMEs developed and promoted here in Japan have immensely contributed to her economic development and that a little more than 99 percent of all private enterprises in manufacturing are classified as SMEs, thereby creating employment opportunities of somewhere between 60 and 95 percent depending upon the type of industry.

The development and promotion of SMEs in developing countries is one vital approach that helps direct developing countries towards economic growth, possibly generating resources required for poverty reduction. Thus, we have necessarily designed "Financial and Technological Support for Small and Medium Enterprises Promotion" in such a way as to expose those working at the organizations responsible for developing and promoting small and medium-sized enterprises (including micro-enterprises) in the participating countries to the experience and knowledge accumulated by Japan in the area of SMEs.

Our attempt also necessitates an opportunity to examine them through applicability "filter" with a particular reference to a multitude of measures so far implemented under SME policies in Japan and other countries at different developmental stages, which in turn will enhance capacity to deal with various situations in the area of SMEs development and promotion.

#### For what?

By officials working in Government ministry, local government and public agency implementing SMEs promotion, the plan for SMEs development policy (financial and technological support) will be made and implemented.

#### For whom?

This program is offered to officials working on Government ministry, local government and public agency implementing SMEs promotion such as financial and technological support, preferably for manufacturing sector.

- Policy makers and implementing officers can participate in this course
- Better to participate from same organization and department for three (3) years (2010-2012).

#### How?

This program will provide theory and practice of SMEs development policies, measures based on Japanese experience and lessons in cooperation with Japanese government, public implementing organizations, SMEs and academic recourses.

Participants will be expected to clarify own country's situation and organizational business issues on SMEs development policies (financial and technological support), measures through comparative discussion with Japan and participating countries' approaches.

# II. Description

Title (J-No.): Financial and Technological Support for Small and Medium Enterprises Promotion (A) (J11-00648)

1. Period of program

**Duration of whole program:** April to December 2011

**Preliminary Phase:** April 2011 to May 22, 2011

(in a participant's home country)

Core Phase in Japan: May 23 to June 25, 2011

Finalization Phase: June to December 2011

(in a participant's home country)

#### 2. Target Regions or Countries

2 participants from Malaysia, Bangladesh, Pakistan, Sri Lanka

1 participant from Thailand, Mongolia, India, Maldives

#### 3. Eligible / Target Organization

Fix the target organization for three years (2010-2012) preferably

Government ministry, local government and public implementing agency of SME promotion

#### 4. Total Number of Participants

12 participants

#### 5. Language to be used in this program: English

#### 6. Program Objective:

[Goal for three(3) years]

By officials working in government ministry, local government and public agency implementing SME promotion, the plan for SMEs development policy (financial and technological support) will be made and implemented.

#### 3years framework

1<sup>st</sup> year : The plan for SMEs development policy especially for financial and technological support will be made

2<sup>nd</sup> year: The plan that was made in 1<sup>st</sup> year will be developed

3<sup>rd</sup> year : Final action plan will be made based on the plan that was developed in 2<sup>nd</sup> year

#### 7. Overall Goal

In government ministry, local government and public agency implementing SME promotion, the capacity of making and implementing for financial and technological support for SME promotion will be improved.

9. Expected Module Output and Contents:
This program consists of the following components. Details on each component are given below:

` '	ary Phase in a participant's home country
(April 2011)	rganizations make required preparation for the Program in the respective country.
Expected	ganizations make required preparation for the rifogram in the respective country.
Module	Activities
Output	
	1) Inception Report (with Application Form)
	All applicants are required to fill in the annexed inception report and submit it with
	application form.
	*Inception report is used for supplemental source of information to select participants.
	*This report must be type written in English in less than 3 pages. (12-point font,
Participants	double-spaced, A4 size paper)
will be able	
to explain	2) Pre-study Report (for successful applicants only)
current problem	Applicants who are selected as participants are required to fill in and submit the annexed
about SMEs	pre-study report.
and SME	*It is aimed participants do some preparation study about Japanese situation by making
development policy by	pre-study report
policy by Inception	*Pre-study and Inception reports will be used as discussion material in this course.
Report and	*This report must be type written in English in less than 3 pages. (12-point font,
Pre-study	double-spaced, A4 size paper)
Report.	*You are required to contact with participants who joined the same seminar in 2010 to obtain
	more information about the seminar.
	*It is recommendable to check the below website before departure. This website is of
	Japanese Small and Medium Enterprises Agency, which explains about general picture of
	Japan's SME policies and their practical exercises.
	URL: http://www.chusho.meti.go.jp/sme_english/index.html

# (2) Core Phase in Japan (May 23 to June 25, 2011)

Participants dispatched by the organizations attend the Program implemented in Japan.						
Expected Module Output	Subjects/Agendas	Methodology				
(1) Participants will be able to explain current situation and problems about SMEs and SME development policies	Inception Report and Pre-study report presentation	1)Presentation 2)Discussion				
(2) Participants will be able to analyze the role of SME development policies especially for financial and technological support based on Japanese cases	<ol> <li>(1) System of SME development policy</li> <li>(2) Structure of central and local government</li> <li>(3) SME support</li> <li>(4) Start-ups and venture support</li> <li>(5) Financial and technological support, etc.</li> </ol>	1)Lectures 2)Field trip 3)Discussion				
(3) Participants will be able to analyze the current situation and problems of SME promotion measures and the role of implementing organization in Japan	<ol> <li>(1) Measures taken by implementing organization of central government</li> <li>(2) Measures taken by implementing organization of local government</li> <li>(3) Role of chamber of commerce and industry / Society of commerce and industry.</li> <li>(4)Practice of financial support</li> <li>(5)Practice of technological support</li> <li>(6)Supported SMEs, local industries, etc.</li> </ol>	1)Lectures 2)Field trip 3)Discussion				
(4) Participants will be able to make tentative action plan for SME development policies especially for financial and technological support	<ul> <li>(1) Comparative discussion about each country's situation</li> <li>(2) Discussion among participants</li> <li>(3) Preparation and presentation of tentative action plan</li> </ul>	Discussion				

(3)Finalization Phase in a participant's home country  Participating organizations produce final outputs by making use of results brought back by participants. This phase marks the end of the Program.						
Expected Module Output	Activities					
Participants will be able to consider concretely how to implement SMEs development policy especially for financial and technological support.	<ul> <li>Application, implementation and takeover to next year's participants (after participant selection for 2012 course) of the Action plan back in the participant's country.</li> <li>1) Submission of tentative action plan which was made during the core phase in Japan to participant's organization and department, and get approval for implementation.</li> <li>2) Submission of revised action plan and its progress–by December, 2011 to respective country's JICA office or Embassy of Japan in your country</li> <li>3) Takeover to next year's participant of the revised action plan.</li> </ul>					

#### 9. Follow-up Cooperation by JICA:

In this program, JICA might extend follow-up support to participating organizations that intend to develop the result of the project further. Please note that the support shall be extended selectively based on proposals from the participating organizations.

Further Information: URL http://www.jica.go.jp/english/schemes/foll.html

# III. Conditions and Procedures for Application

#### 1. Expectations for the Participating Organizations:

- (1) This program is designed primarily for organizations that intend to address specific issues or problems identified in their operation. Participating organizations are expected to use the project for those specific purposes.
- (2) This program is enriched with contents and facilitation schemes specially developed in collaboration with relevant prominent organizations in Japan. These special features enable the project to meet specific requirements of applying organizations and effectively facilitate them toward solutions for the issues and problems.
- (3) As this program is designed to facilitate organizations to come up with concrete solutions for their issues, participating organizations are expected to make due preparation before dispatching their participants to Japan by carrying out the activities of the Preliminary Phase described in section II -9.
- (4) Participating organizations are also expected to make the best use of the results achieved by their participants in Japan by carrying out the activities of the Finalization Phase described in section II -9.

#### 2. Nominee Qualifications:

Applying Organizations are expected to select nominees who meet the following qualifications.

#### (1) Essential Qualifications

- 1)This program is offered to officials working on Government or public agency implementing SME promotion
- 2) have at least three(3) years experience working for SMEs development,
- 3) be nominated by their government in accordance with the procedures mentioned in "4. Procedure for Application and Selection" below

# 4) Be able to discuss and make reports in English. English listening, speaking and reporting skills are essential for the "open discussion" centered curriculum,

- 5) be in good health, both physically and mentally, to undergo the training,
- 6) not be serving in the military, and Pregnant participants are strictly requested to complete the required procedures before departure in order to minimize the risk for their health. The procedures include ①letter of the participant's consent to bear economic and physical risks ②letter of consent from the participant's supervisor ③letter of consent from your Embassy in Japan, ④medical certificate. Please ask National Staffs in JICA office for the details.
- 7) to observe Japanese laws and ordinances. If there is any violation of said laws and ordinances participants may be required to return part or all of the

training expenditure depending on the severity of said violation.

#### (2) Recommendable Qualifications

Applicants meeting the following conditions are preferred.

- 1) have experiences in financial and technological support
- 2) Age: to be under age of forty (40)

#### 3. Required Documents for Application

- (1) Application Form: The Application Form is available at the respective country's JICA office or the Embassy of Japan.
- (2) Nominee's English Score Sheet: to be submitted with the application form. If you have any official documentation of English ability (e.g., TOEFL, TOEIC, IELTS), please attach it (or a copy) to the application form.
- (3) Inception Report: to be submitted with the application form. Fill in ANNEX this General Information, and submit it along with the Nomination Form.

#### 4. Procedure for Application and Selection:

#### (1) Submitting the Application Documents:

Closing date for application to the JICA OSAKA International Center in JAPAN:

#### April 11, 2011

Note: Please confirm the closing date set by the respective country's JICA office or Embassy of Japan of your country to meet the final date in Japan.

#### (2) Selection:

After receiving the document(s) through due administrative procedures in the respective government, the respective country's JICA office (or Japanese Embassy) shall conduct screenings, and send the documents to the JICA Center in charge in Japan, which organizes this project. Selection shall be made by the JICA Center in consultation with the organizations concerned in Japan based on submitted documents according to qualifications. *The organization with intention to utilize the opportunity of this program will be highly valued in the selection.* 

#### (3) Notice of Acceptance

Notification of results shall be made by the respective country's JICA office (or Embassy of Japan) to the respective Government by **not later than April 22, 2011.** 

#### 5. Document(s) to be submitted by accepted participants:

Before coming to Japan, only accepted participants are required to prepare a **Pre-study Report** (detailed information is provided in the ANNEX.)

The Report should be sent to JICA Osaka International Center by **May 10, 2011**, preferably by e-mail to *Kuroda-Shihoko@jica.go.jp* cc with

#### jicaosicp-kensyu2@jica.go.jp.

#### 6. Conditions for Attendance:

- (1) to observe the schedule of the program,
- (2) not to change the program subjects or extend the period of stay in Japan,
- (3) not to bring any members of their family,
- (4) to return to their home countries at the end of the program in Japan according to the travel schedule designated by JICA,
- (5) to refrain from engaging in political activities, or any form of employment for profit or gain,
- (6) to observe the rules and regulations of their place of accommodation and not to change the accommodation designated by JICA, and
- (7) to participate the whole program including a preparatory phase prior to the program in Japan. Applying organizations, after receiving notice of acceptance for their nominees, are expected to carry out the actions described in section II -9 and section III -4.

# IV. Administrative Arrangements

#### 1. Organizer:

(1) Name: JICA OSAKA International Center (JICA OSAKA)

(2) Contact: Ms. Kuroda-Shihoko (Kuroda-Shihoko@jica.go.jp)

#### 2. Implementing Partner:

(1) Name: Pacific Resource Exchange Center

(2) Contact: International Department(prexmail@prex-hrd.or.jp)

(3) URL:http://www.prex-hrd.or.jp/index\_e.html

(4) Remark: The Pacific Resource Exchange Center (visit PREX at:http://www.prex-hrd.or.jp/index\_e.html) was established in April 1990 in response to a proposal adopted at the general assembly of the Pacific Economic Cooperation Council (visit PECC at: http://www.pecc.org/). Since its inception, PREX has been contributing to human resources development of government officials and corporate executives mainly in the Asia and Pacific region.

#### 3. Travel to Japan:

- (1) Air Ticket: The cost of a round-trip ticket between an international airport designated by JICA and Japan will be borne by JICA.
- **(2) Travel Insurance**: Term of Insurance: From arrival to departure in Japan. The traveling time outside Japan shall not be covered.

#### (3) Accommodation in Japan:

JICA will arrange the following accommodations for the participants in Japan:

JICA OSAKA International Center (JICA OSAKA)

Address: 25-1 Nishi-Toyokawa-cho, Ibaraki-shi, Osaka 567-0058, Japan

TEL: 81-72-641-6900 FAX: 81-72-641-6910

(where "81" is the country code for Japan, and "72" is the local area code)

If there is no vacancy at <u>JICA OSAKA</u>, JICA will arrange alternative accommodations for the participants. Please refer to facility guide of JICA OSAKA at its URL, http://www.jica.go.jp/english/contact/domestic/

#### 4. Expenses:

The following expenses will be provided for the participants by JICA:

- (1) Allowances for accommodation, living expenses, outfit, and shipping
- (2) Expenses for study tours (basically in the form of train tickets)
- (3) Free medical care for participants who become ill after arriving in Japan (costs related to pre-existing illness, pregnancy, or dental treatment are not included)
- (4) Expenses for program implementation, including materials

  For more details, please see p. 9-16 of the brochure for participants titled

  "KENSHU-IN GUIDE BOOK," which will be given to the selected participants
  before (or at the time of) the pre-departure orientation.

#### **5. Pre-departure Orientation:**

A pre-departure orientation will be held at the respective country's JICA office (or Japanese Embassy), to provide participants with details on travel to Japan, conditions of the workshop, and other matters.

# V. Other Information

- 1) The short trip out of JICA OSAKA will be prepared in this course. It would be convenient if you bring small bag for this.
- 2) Participants mainly use public transportation system for traveling. Ex subway, public bus etc. It is recommended to bring walkable shoes for traveling.

Example of schedule

Leave JICA OSAKA 8:00AM

Take shuttle bus to train station

Take train to venue (to have morning lecture there)

1(one) hour move to next venue (to have afternoon observation)

1(one) hour move back to JICA OSAKA by train and shuttle bus

(Since industry area is rather broad, average traveling time is 30 min. to 1 hour from place to another place)

Purpose of traveling by public transportation is:

- 1) To observe and understand Japanese society
- 2) To minimize the cost since this project is pubic project using tax
- 3) You can utilize internet at JICA OSAKA PC room. And also wireless LAN access is available in room if you bring PC.
- 4) All reports should be prepared by typing in the course.

# VI. ANNEX:

#### 1) Inception Report (with Application Form)

All applicants are required to fill in the annexed Inception Report and submit it with application form.

\*Inception Report is used for supplemental source of information to select participants.

\*This report must be type written in English in less than 3 pages. (12-point font, double-spaced, A4 size paper)

#### 2) Pre-study Report (for final participants only)

Applicants who are selected as participants are required to fill in and submit the annexed pre-study report.

\*It is aimed participants do some preparation study about Japanese situation by making pre-study report

\*Pre-study and Inception reports will be used as discussion material in this course.

\*This report must be type written in English in less than 3 pages. (12-point font, double-spaced, A4 size paper)

\*You are required to contact with participants who joined the same seminar in 2010 to obtain more information about the seminar.

\*It is recommendable to check the below website before departure. This website is of Japanese Small and Medium Enterprises Agency, which explains about general picture of Japan's SME policies and their practical exercises.

URL: http://www.chusho.meti.go.jp/sme\_english/index.htm

Pre-study report should be sent to JICA Osaka International Center by May 10, 2011, preferably by e-mail to <a href="mailto:Kuroda-Shihokoi@jica.go.jp">Kuroda-Shihokoi@jica.go.jp</a> cc with <a href="mailto:jicaosicp-kensyu2@jica.go.jp">jicaosicp-kensyu2@jica.go.jp</a>

#### Financial and Technological Support for SME Promotion (A) Inception Report

Country:	
Name:	

#### 1. Answer following questions

(1) About Your duty

Q1	Your organization structure(If you have an organization chart, please attach it)					
Q2	Number of employees in your division (or department) and your organization	on.				
Q3	Are you (or have ever been) involved in financial support for SMEs?	Yes	No			
Q4	If you are (or have ever been) involved in financial support for SMEs, write your duty. (Maximum three lines)					
Q5	Write one financial support which you put importance in your duty. (Maxim	num three	lines)			
Q6	The highest priority financial support in your organization. (Maximum three	e lines)				
Q3	Are you (or have ever been) involved in technological support for SMEs?	Yes	No			
Q8	If you are (or have ever been) involved in technological support for SME (Maximum three lines)	s, write y	our duty.			
Q9	Write one technological support which you put importance in your duty lines) *Example of Technological supports : Vocational training, product de examination, and so on					
Q10	The highest priority technological support in your organization. (Maximum	three line	es)			

#### (2) Financial and technological support for SME in your country

Q1	The name of financial institutions specialized for SMEs. (Top main three institutions. Example: national/local/industry SME Bank etc.) If your country doesn't have any financial institutions specialized for SMEs, please write the name of divisions (or departments) which support (or intermediate) financing issues of SMEs.  •
	•
Q2	Pick up one policy which has been recently conducted by public financial institutions.  (Policy name:  (Outline of the policy:  )
Q3	Pick up one successful policy done by public financial institutions.
	(Policy name:  (Outline of the policy:  )
Q4	If your country has Credit Guarantee System, please write the name of the implementing organization.
Q5	The name of organizations which deal with technological support for SMEs. (Top main three institutions. Example: national/local/industry technical support institution for SME etc). If your country doesn't have any organizations specialized in technological support for SMEs, please write the name of divisions (or departments) which deal with technological support for SMEs.  •
Q6	Pick up one policy which has been recently conducted by organizations for technological
	support.
	(Policy name:
	(Outline of the policy:
Q7	Pick up one successful policy done by organizations for technological support.
	(Policy name:
	(Outline of the policy:

#### 2. Write your ideas for following items. (Maximum one page of A4 size)

- (1) What is the impact of SMEs on your county's economy?
- (2) The issues and benefits of SME policy which currently conducts in your country
- (3) What are the problems SMEs are facing currently? What policies are needed in your view?.

# $\label{eq:continuous} \begin{tabular}{ll} Financial and Technological Support for SME Promotion (A) \\ Pre-Study Report \end{tabular}$

Country:		
Name:		

	Questions	Sample Answer
Q1	Three key industries in your country.	Manufacturing Industry (Automobile)
		Agriculture Industry (Rice cultivation)
		Manufacturing Industry (Electronics)
Q2	Pick up one strategic industry which	Medical Industry
	your central or local government	
	wants to develop.	
Q3	Definition of SME (Use US\$)	Manufacturing Industry:
		1)Number of employee is 100 or less
		2)Capital is 1.2million US\$ or less
		Retail Industry:
		1)Number of employee is 50 or less
		2)Capital is 0.6million US\$ or less
Q4	Are there any special laws( or SME	Yes
	basic law) which SME promotion	
	policies are stipulated in?	
Q5	Government organizations which set	The Small and Medium Enterprise Agency
	up national SME promotion policy	
Q6	Major implementing organizations for	1)Organization for Small & Medium Enterprises and
	SME support	2)Regional Innovation, JAPAN ( SMRJ )
		3)Each local government
Q7	Major economic organizations which	1)Chamber of Commerce and Industry
	many SMEs belong to.	2)Society of Commerce and Industry
Q8	Three major ways when SMEs ask for	1)Public Financial Institution
	loan	2)Credit Association Relatives (Informal loan)
Q9	Kind of collaterals when financial	Land, Buildings, Houses, Ships (Boats)
	institutions extend loans to SMEs. ( In	
	Japan, many financial institutions	
	require land as collateral for loans)	
Q10	One case example which public	There is a support to promote technological advancement
	institutions support R&D of SMEs	for SMEs related to automobile, information appliance,
		robot and fuel cell industries. If a project is approved,
		SMEs can get various supports from public institutions
		including low-interest loans from a public financial
		institution, advices on research activities.

Q11	If your country has a support system	A support organization was established under the		
	for collaboration projects among	initiative of A prefecture. They provide information of		
	industrial sector, academia and	R&D support schemes and utilizing research outcome to		
	government, please write one	put in practice. Through this organization, collaboration		
	representative example.	projects between research institutions like universities		
		and private companies can be realized.		
Q12	Is there SME Management Consultant	Yes		
	system?			
Q13	Is there an incubation center?	Yes		
Q14	Is there an industrial park?	Yes		

#### For Your Reference

#### **JICA and Capacity Development**

The key concept underpinning JICA operations since its establishment in 1974 has been the conviction that "capacity development" is central to the socioeconomic development of any country, regardless of the specific operational scheme one may be undertaking, i.e. expert assignments, development projects, development study projects, training programs, JOCV programs, etc.

Within this wide range of programs, Training Programs have long occupied an important place in JICA operations. Conducted in Japan, they provide partner countries with opportunities to acquire practical knowledge accumulated in Japanese society. Participants dispatched by partner countries might find useful knowledge and re-create their own knowledge for enhancement of their own capacity or that of the organization and society to which they belong.

About 460 pre-organized programs cover a wide range of professional fields, ranging from education, health, infrastructure, energy, trade and finance, to agriculture, rural development, gender mainstreaming, and environmental protection. A variety of programs and are being customized to address the specific needs of different target organizations, such as policy-making organizations, service provision organizations, as well as research and academic institutions. Some programs are organized to target a certain group of countries with similar developmental challenges.

#### **Japanese Development Experience**

Japan was the first non-Western country to successfully modernize its society and industrialize its economy. At the core of this process, which started more than 140 years ago, was the "adopt and adapt" concept by which a wide range of appropriate skills and knowledge have been imported from developed countries; these skills and knowledge have been adapted and/or improved using local skills, knowledge and initiatives. They finally became internalized in Japanese society to suit its local needs and conditions.

From engineering technology to production management methods, most of the know-how that has enabled Japan to become what it is today has emanated from this "adoption and adaptation" process, which, of course, has been accompanied by countless failures and errors behind the success stories. We presume that such experiences, both successful and unsuccessful, will be useful to our partners who are trying to address the challenges currently faced by developing countries.

However, it is rather challenging to share with our partners this whole body of Japan's developmental experience. This difficulty has to do, in part, with the challenge of explaining a body of "tacit knowledge," a type of knowledge that cannot fully be expressed in words or numbers. Adding to this difficulty are the social and cultural systems of Japan that vastly differ from those of other Western industrialized countries, and hence still remain unfamiliar to many partner countries. Simply stated, coming to Japan might be one way of overcoming such a cultural gap.

JICA, therefore, would like to invite as many leaders of partner countries as possible to come and visit us, to mingle with the Japanese people, and witness the advantages as well as the disadvantages of Japanese systems, so that integration of their findings might help them reach their developmental objectives.

#### Welcome to JICA Osaka

Osaka International Center of Japan International Cooperation Agency (JICA Osaka) extends a hearty welcome of all JICA participants.

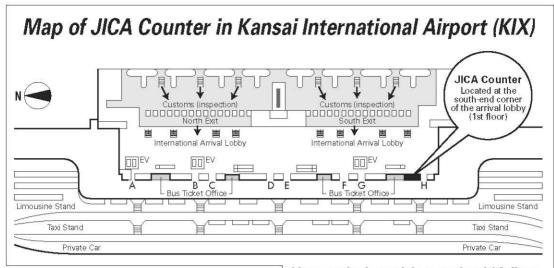
Location of the centre in the Kansai region
 JICA Osaka is located in Ibaraki City, Osaka prefecture, in the heart of
 the Kansai region. Ibaraki lies close to the ancient cultural centers of
 Kyoto and Nara, and to the commercial, industrial and economic center
 of Osaka, and the city of Kobe.

#### 2. Orientation Programme & Japanese Language Course

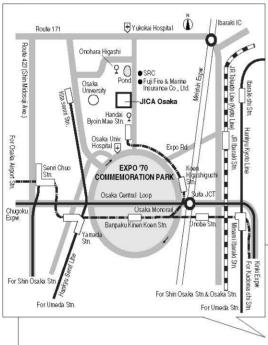
- (1) The four days after arrival at JICA Osaka are dedicated to an orientation programme, during which participants are introduced to JICA Osaka and its facilities, attend lectures on Japan's economy, society and culture, and participate in an international exchange programme with local communities.
- (2) It is desirable that participants acquire basic Japanese daily conversations for use in communication with training institution personnel and in other situations outside the scope of their technical training. JICA Osaka therefore offers: Japanese language course held in the evenings.

#### 3. Weekend Recreational Program

Occasionally, at the weekends, JICA Osaka, in concert with community groups, organizes a programme of recreational activities and cultural exchange events.



#### Map of the JICA Osaka Vicinity



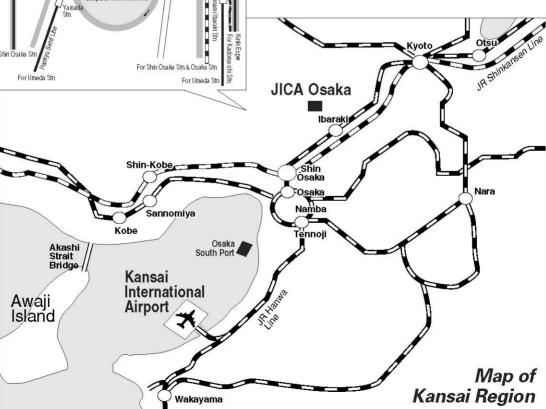
# Upon arrival, participants should follow the procedure below:

- 1. Ride on Wing Shuttle (red elevated tram).
- 2. Pass through Immigration.
- 3. Collect baggage and pass through Customs Inspection.
- Go to the JICA Counter located at the south-end corner of the arrival lobby (1st floor)

The staff at the JICA Counter will provide participants with a limousine bus ticket to Osaka Station

(alight at Hotel New Hankyu).

At Osaka Station, a representative of the travel agency designated by JICA will meet the participant. The participant will be taken to JICA Osaka by taxi (with a taxi ticket), which takes approximately 30 minutes.





#### CORRESPONDENCE

For enquiries and further information, please contact the JICA office or the Embassy of Japan. Further, address correspondence to:

# Program TeamIII, Osaka International Centre (JICA Osaka) Japan International Cooperation Agency (JICA)

Address: 25-1 Nishi-Toyokawa-cho, Ibaraki-shi, Osaka 567-0058, Japan

URL: http://www.jica.go.jp/branch/osic/english

Tel.: 81 (\*) -72 (\*\*) -641-6900 Fax.: 81 (\*) -72 (\*\*) -641-6910 (\*): country code for Japan (\*\*): area code for Ibaraki





# Guidelines of Application Form for the JICA Training and Dialogue Program

The attached form is to be used to apply for the training and dialogue programs of the Japan International Cooperation Agency (JICA), which are implemented as part of the Official Development Assistance Program of the Government of Japan. Please complete the application form while referring to the following and consult with the respective country's JICA Office - or the Embassy of Japan if the former is not available - in your country for further information.

#### 1. Parts of Application Form to be completed

#### 1) Which part of the form should be submitted?

It depends on the type of training and dialogue program you are applying for.

#### >Application for Group and Region Focused Training Program

Official application and Parts A and B including Medical History and Examination must be submitted.

# >>Application for Country Focused Training Program including Counterpart Training Program

Part B including Medical History and Examination will be submitted. Official application and Part A need not to be submitted

#### 2) How many parts does the Application Form consist of?

The Application Form consists of three parts as follows;

#### Official Application

This part is to be confirmed and signed by the head of the relevant department/division of the organization which is applying.

#### Part A. Information on the Applying Organization

This part is to be confirmed by the head of the relevant department/division of the organization which is applying.

#### Part B. Information About the Nominee including Medical History and Examination

This part is to be completed by the person who is nominated by the organization applying. The applicants for Group and Region Focused Training Program are required to fill in every item. As for the applications for Country Focused Training Program including Counterpart Training Program and some specified International Dialogue Programs, it is required to fill in the designated "required" items as is shown on the Form.

Please refer to the General Information to find out which type the training and dialogue program that your organization applies for belongs to.

#### 2. How to complete the Application Form

In completing the application form, please be advised to:

- (a) carefully read the General Information (GI) for which you intend to apply, and confirm if the objectives and contents are relevant to yours,
- (b) be sure to write in the title name of the course/seminar/workshop/project accurately





according to the GI, which you intend to apply,

- (c) use a typewriter/personal computer in completing the form or write in block letters,
- (d) fill in the form in English,
- (e) use Øor "x" to fill in the ( ) check boxes,
- (f) attach a picture of the Nominee,
- (g) attach additional page(s) if there is insufficient space on the form,
- (h) prepare the necessary document(s) described in the General Information (GI), and attach it (them) to the form,
- (i) confirm the application procedure stipulated by your government, and
- (j) submit the original application form with the necessary document(s) to the responsible organization of your government according to the application procedure.

Any information that is acquired through the activities of the Japan International Cooperation Agency (JICA), such as the nominee's name, educational record, and medical history, shall be properly handled in view of the importance of safeguarding personal information.

#### 3. Privacy Policy

#### 1) Scope of Use

Any information used for identifying individuals that is acquired by JICA will be stored, used, or analyzed only within the scope of JICA activities. JICA reserves the right to use such identifying information and other materials in accordance with the provisions of this privacy policy.

#### 2) Limitations on Use and Provision

JICA shall never intentionally provide information that can be used to identify individuals to any third party, with the following three exceptions:

- (a) In cases of legally mandated disclosure requests;
- (b) In cases in which the provider of information grants permission for its disclosure to a .third party;
- (c) In cases in which JICA commissions a party to process the information collected; the information provided will be within the scope of the commissioned tasks.

#### 3) Security Notice

JICA takes measures required to prevent leakage, loss, or destruction of acquired information, and to otherwise properly manage such information.

#### 4. Copyright policy

Participants of the JICA Training and Dialogue program are requested to comply with the following copyright policy;

Article 1. Compliance matters with participants' drafting of documents (various reports, action plans, etc.) and presentations (report meetings, lectures, speeches, etc.)

1. Any contents of the documents and presentations shall be created by themselves in principle.



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- 2. Comply with the following matters, if you, over the limit of quotation, have to use a third person's work (reproduction, photograph, illustration, map, figure, etc.) that is protected under laws or regulations in your country or copyright-related multinational agreements or the like:
- (1) Obtain license to use the work on your own responsibility. In this case, the scope of the license shall meet the provisions of Article 2.
- (2) Secure evidential material that proves the grants of the license and specifies the scope of the license.
- (3) Consult with the third party and perform the payment procedure on your own responsibility regarding negotiations with a third person about the consideration for granting the license and the procedure for paying the consideration,.

#### Article 2. Details of use of works used for training

- (1) The copyright on a work that a participant prepares for a training course shall belong to the trainee. The copyright on the parts where a third party's work is used shall belong to the third party.
- (2) When using texts, supplementary educational materials and other materials distributed for the JICA training courses, participants shall comply with the purposes and scopes approved by each copyright holder.





Training Programs under Technical Cooperation with the Government of Japan

#### Application Form for the JICA Training and Dialogue Program

#### **OFFICIAL APPLICATION**

(to be confirmed and signed by the head of the relevant department / division of the applying organization)

1. Title: (Please write down as shown in the General Information)												
2. N	iumb	er: (P	lease	write o	lown a	s show	wn in t	the Ge	neral inform	nation)		
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3. C	ount	ry Na	me:				_					<u>-</u>
4. N	lame	of Ap	plyir	ng Or	ganiz	zation	1:					
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5. N	ame	of the	e No:	nine	e(s):							
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Dep	artme	ent / D	ivisio	n :	;	_						Official Stamp
Offic	e Ad	dress	and		Address	s: 						-
Con	tact	nforma	ation		Telepho	ne:			Fax:		E-mai	l:
	!											
Confirmation by the organization in charge (if necessary)  I have examined the documents in this form and found them true. Accordingly I agree to nominate this person(s) on behalf of our government.												
Date	e:							:	Signature:			
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Des	ignat	ion / P	ositio	n ]								Official Stamp
Dep	Department / Division											





### Part A: Information on the Applying Organization

(to be confirmed by the head of the department / division)

1) Name of Organization:
2) The mission of the Organization and the Department / Division:
2. Purpose of Application
1) Current Issues: Describe the reasons for your organization claiming the need to participate in the training and dialogue program, with reference to issues or problems to
be addressed.
2) Objective: Describe what your organization intends to achieve by participating in the training and dialogue program.
2) Objective: Describe what your organization intends to achieve by participating in the
2) Objective: Describe what your organization intends to achieve by participating in the
2) Objective: Describe what your organization intends to achieve by participating in the
2) Objective: Describe what your organization intends to achieve by participating in the



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<ol><li>Future Plan of Actions: Describe how your organization s achievements, in addressing the said issues or problems.</li></ol>	hall make use of the expected
·	
4) Selection of the Nominee: Describe the reason(s) the notice the said purpose, referring to the following view points Capacity /Position, 3) Plans for the candidate after the train Plan of organization and 5) Others.	s; 1) Course requirement, 2)





#### Part B: Information about the Nominee

(to	рę	completed	рy	tne	Nominee)	

NOTE>>>The applicants for Group and Region Focused Training Program are required to fill in "Every Item". As for the applications for Country Focused Training Program including Counterpart Training Program and some specified International Dialogue Programs, it is required to fill in the designated "required" items as is shown below.

1. Ti	itle: (	Please v	vrite d	own a	ıs sh	own i	n the	Gener	al l	nform	ation	n) (r	equir	ed)			Artach ricinih (Gigrap	ee s	
2. N	umb	er: (Plea	ase w	rite do	wn a	is sho	own in	the G	en	eral In	form	natio	n) <b>(re</b>	quir	ed)				
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6) Pi	reser	nt Posit	ion a	nd C	urre	nt D	uties	·			_								
Orga	nizati	on _			•			_											
Depa	ırtmer	nt / Divisi	on																
Pres	ent Po	osition								-									
Date	of e	nploymer	nt by	Da	ite	Мо	nth	Yea	r	Date	of a	ssig	nment	to the	Da	ste	Month	Y	ear
the pr	esent	organizat	ion							pres	ent p	ositi	on						
7) T\	/pe o	f Orgai	nizati	On	-	_										-			
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( ) F	Private	e (profit)				( )	NGO	/Privat	le (	Non-p	rofit	)	(	) Un	iversit	у			
( )	Other	(						)											

8) Outline of duties: Describe your current duties



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9	) Contact I	Information
---	-------------	-------------

	Address:					
Office	TEL:	Mobile (Cell Phone):				
	FAX:	E-mail:				
	Address:					
Home	TEL:	Mobile (Cell Phone):				
	FAX:	E-mail:				
	Name: Relationship to you:					
Contact person	Address:					
in emergency	TEL:	Mobile (Cell Phone):				
	FAX:	E-mail:				

10) Others (if necessary)			
	_		

#### 4. Career Record

1) Job Record (After graduation)

	City	Pe	riod			
Organization	City/ Country	From To Month/Year Month/Year		Position or Title	Brief Job Description	
			<del> </del>			
					·	

2) Educational Record (Higher Education)(required)

	Cltu/		riod			
Institution	City/ Country	From Month/Year	To Month/Year	Degree obtained	Major	
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3) Training or Study in Foreign Countries; please write your past visits to Japan specifically as much as possible, if any.

		Citud	Per	riod			
	Institution	City/ Country	From Month/Year	To Month/Year	Field of Study / Program Title		
			_				
Ĺ							

5. Language Proficiency (required)

1) Language to be used in the progra				
Listening	( ) Excellent	( ) Good	( ) Fair	( ) Poor
Speaking	( ) Excellent	( ) Good	( ) Fair	( ) Poor
Reading	( ) Excellent	( ) Good	( ) Fair	( ) Poor
Writing	( ) Excellent	( ) Good	( ) Fair	( ) Poor
Certificate (Examples: TOEFL, TOEIC)				· 
2) Mother Tongue				
3)Other languages ( )	( ) Excellent	( ) Good	( ) Fair	( ) Poor

Good: Conversational accuracy & fluency in a wide range of situations: discussions, short presentations & interviews. Compound complex sentences. Extended essay formation.

<sup>1</sup> Fair: Broader range of language related to expressing opinions, giving advice, making suggestions. Limited compound and complex sentences & expanded paragraph formation.

Poor: Simple conversation level, such as self-introduction, brief question & answer using the present and past tenses.

<sup>&</sup>lt;sup>1</sup> Excellent: Refined fluency skills and topic-controlled discussions, debates & presentations. Formulates strategies to deal with various essay types, including narrative, comparison, cause-effect & argumentative essays.



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#### 6. Expectation on the applied training and dialogue program

1) Personal Goal: Describe what you intend to achieve in the applied training and dialogue program
in relation to the organizational purpose described in Part A-2.
2) Relevant Experience: Describe your previous vocational experiences which are highly relevant in
the themes of the applied training and dialogue program. (required)
3) Area of Interest: Describe your subject of particular interest with reference to the contents of the
applied training and dialogue program. (required)

#### \*7. Declaration (to be signed by the Nominee) (required)

I certify that the statements I made in this form are true and correct to the best of my knowledge. If accepted for the program, I agree:

- (a) not to bring or invite any member of my family (except for the program whose period is one year or more).
- (b) to carry out such instructions and abide by such conditions as may be stipulated by both the nominating government and the Japanese Government regarding the program,
- (c) to follow the program, and abide by the rules of the institution or establishment that implements the program,
- (d) to refrain from engaging in political activity or any form of employment for profit or gain,
- (e) to return to my home country at the end of the activities in Japan on the designated flight schedule arranged by JICA,
- (f) to discontinue the program if JICA and the applying organization agree on any reason for such discontinuation and not to claim any cost or damage due to the said discontinuation.
- (g) to consent to waive exercise of my copyright holder's rights for documents or products that are produced during the course of the project, against duplication and/or translation by JICA, as long as they are used for the purposes of the program.
- (h) to approve the privacy policy and the copyright policy mentioned in the Guidelines of Application.

  JICA's Information Security Policy in relation to Personal Information Protection
  - JICA will properly and safely manage personal information collected through this application form in accordance with JICA's privacy policy and the relevant laws of Japan concerning protection of personal information and take protection measures to prevent divulgation, loss or damages of such personal information.
  - Unless otherwise obtained approval from an applicant itself or there are valid reasons such as disclosure under laws and ordinances, etc., and except for the following 1.-3., JICA will neither





provide nor disclose personal information to any third party. JICA will use personal information provided only for the purposes in the following 1.-3 and will not use for any purpose other than the following 1.-3 without prior approval of an applicant itself.

- 1. To provide technical training to technical training participants from developing countries.
- 2 To provide technical training to technical training trainees from developing countries under the Citizens' Cooperation Activities..
- In addition to 1, and 2, above, if the government of Japan or JICA determines necessary in the course of technical cooperation.

Date:	Signature:
	Print Name:



1. Present Status

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#### MEDICAL HISTORY AND EXAMINATION

(a) Do you	u currently u	se any drugs for the treatment of a medical cor	ndition? (Give name & dosage.)
( ) No	( ) Yes >:	Name of Medication (	), Quantity ()
(b) Are yo	u p <u>regnant?</u>		
( <u>)</u> No	( ) Yes (	months )	
(c) Are yo	u allergic to	any medication or food?	
( ) No	( ) Yes >:	>> ( ) Medication ( ) Food ( ) Othe	r:
(d) Please	indicate an	needs arising from disabilities that might necessity	essitate additional support or facilities.
		ead to exclusion of persons with disability from the pay the JICA official in charge for a more detailed acco	. ,
2. Medical	History		
	-	significant or serious illness? (If hospitalized, g	ive place & dates.)
Past:	( ) No	( ) Yes>>Name of illness (	), Place & dates ( )
Present:	( ) No	( ) Yes>>Present Condition (	)
(b) Have	ou ever bea	n a patient in a mental hospital or been treated	by a psychiatrist?
Past:	( ) No	( ) Yes>>Name of illness (	), Place & dates ( )
Present:	( ) No	( ) Yes>>Present Condition (	)
(c) High b	lood pressu	·e	
Past:	( ) No	( ) Yes	
Present:	( ) No	( ) Yes>>Present Condition ( ) mm/h	-lg to ( ) mm/Hg
(d) Diabet	es (sugar in		
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Present:	\	( ) Yes>>Present Condition (	· · · · · · · · · · · · · · · · · · ·
, , , , , , , , , , , , , , , , , , , ,	( ) No	Are you taking any medicine or insulin?	( ) No ( ) Yes
(e) Past H	listory: What	illness(es) have you had previously?	
( ) Stoma		( ) Liver Disease ( ) Heart Dise	ase ( ) Kidney Disease
Intestinal D		( ) Liver bisease ( ) Fredit bise	( ) Number Discuse
( ) Tubero		( ) Asthma ( ) Thyroid Pr	ohlem
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( ) Other	->> Specify	<del></del>	
(e') Has thi	s disease be	en cured?	
()Yes	( ) No (S	pecify name of illness)	
, , ,	Present Co	ondition: (	)
3. Other: A	Any restricti	ons on food and behavior due to health or i	eligious reasons?
<u>,</u>			·
	it I have rea knowledge.	d the above instructions and answered all que	stions truthfully and completely to the
		nt that medical conditions resulting from an und ensated by JICA and may result in termination	
Date:	<del></del> _	Signature:	
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